

# THE BOARDROOM TOOL: Succession Pay Decision Framework

CORPORATE  
BOARD MEMBER



## A ONE-PAGE GUIDE FOR COMPENSATION COMMITTEES AND BOARDS

When a CEO or C-Suite transition is approaching, a critical executive is at risk of leaving or an internal candidate may be passed over, boards need a repeatable way to decide what action fits the risk. This framework is designed to help directors separate compensation problems from readiness problems, role-design problems and pipeline problems.

| BOARD QUESTION                            | WHAT TO ASSESS                                                                                        | WHAT IT TELLS DIRECTORS                                                          |
|-------------------------------------------|-------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------|
| <b>1. What is the role risk?</b>          | Is this executive critical to strategy, continuity, transformation or value creation?                 | Whether the issue is talent loss, operational disruption or both.                |
| <b>2. What is the readiness risk?</b>     | Is the executive ready now, ready soon or still missing required experience?                          | Whether the right intervention is promotion, development, rotation or retention. |
| <b>3. What is the vulnerability risk?</b> | How likely is the executive to leave if not selected, delayed or under-rewarded?                      | Whether the board is facing a manageable departure or a potential ripple effect. |
| <b>4. What is the holding power?</b>      | What unvested equity, retirement eligibility, tenure, outside-market appeal and career runway exist?  | Whether current pay structures are already doing retention work.                 |
| <b>5. What is the best intervention?</b>  | Pay action, expanded role, board exposure, development plan, coaching, rotation or planned departure. | Whether compensation is the right lever—or a sign the pipeline needs repair.     |
| <b>6. What are the governance costs?</b>  | Internal equity, precedent, disclosure, shareholder reaction and cultural signal.                     | Whether the action creates more risk than it solves.                             |